

OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

OPTION A: MANAGEMENT INFORMATION SYSTEMS

This major is for students interested in managing the information resources of an organization and is computer intensive.

Junior Year

CSC 120/CSC 212
COM 211: Com in Bus
FIN 325: Corp Fin
OPM 310 & OPM 410 (fa)
MKT 250: Marketing Prin
Upp Div ECO Elective

Senior Year

MGT 495: Mgt Policy & Sim
MGT 415: Dec Anlys
MGT 486: Mat Mgt
2 MIS Electives

OPTION B: MANAGEMENT SCIENCE/OPERATIONS

This major is for students interested in managing the information resources of an organization and is math intensive.

Junior Year

COM 211: Com in Bus
FIN 325: Corp Fin
MGT 310 & MGT 410
MKT 250: Marketing Prin
MS/O Elective

Senior Year

MGT 486: Mat Mgt
MGT 415: Dec Anlys
MGT 495: Mgt Policy & Sim
MS/O Elective
Upp Div ECO Elective

MARKETING

This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

Junior Year

COM 211: Com in Bus
FIN 325: Corp Fin
MAT 258: Intro to Stats B
MKT 250: Marketing Prin
MKT 370 & MKT 375
Upp. Div. ECO Elective

Senior Year

MKT 467: Adver & Promo
MGT 495: Mgt Policy & Sim
2 Upp. Div MKT Electives

RISK MANAGEMENT AND INSURANCE

Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

Junior Year

COM 211: Com in Bus
ECO 340: Money & Bank
FIN 325: Corp Fin
MKT 250: Marketing Prin
RMI 300: (fa) Intro Risk Mgt
RMI 310: (spr) Prop & Liability

Senior Year

RMI 400 (fa) & RMI 450 (spr)
MGT 495: Mgt Policy & Sim
RMI 320: (spr) Employee Ben.
FIN 354 (fa) & FIN 454 OR 2 MKT
Track Electives

GRADUATION REQUIREMENTS

All students graduating from SUNY Oswego must have:

- ✓ A minimum GPA of 2.0 for graduation (in major & cumulative)
- ✓ A minimum of 122 hours for degree purposes
- ✓ 42 credits of upper division work (300-400 level) from Oswego
- ✓ Maximum transfer credits of **62** from community college
- ✓ At least ½ of major credits taken at Oswego
- ✓ Major and cognate courses completed with a C- or better

Numerous international opportunities and discipline-related internships are available and encouraged.

Contact the following offices at SUNY Oswego for specific transfer information:

Transfer Services Coordinator

Corie Kohlbach
183 Marano Campus Center
315-312-3638
corie.kohlbach@oswego.edu

Transfer Success Advisors

Rosemarie Puppardo
315-312-4951
rpuppardo@oswego.edu

Scott Cunningham

315-312-2058

scott.cunningham@oswego.edu

School of Business- B.A.S.A.C

230 Rich Hall
315-312- 2148
glynn.english@oswego.edu

Transfer Center

170 Marano Campus Center
<https://www.oswego.edu/transfer-services/transfer-center>

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

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SPRING 2017



◇ Business Administration A.S

PASSPORT TO OSWEGO School of Business:



- ◇ Accounting
- ◇ Business Administration
- ◇ Finance
- ◇ Human Resource Management
- ◇ Management Info. Systems
- ◇ Management Science/Operations
- ◇ Marketing
- ◇ Risk Management & Insurance

STEPS FOR EFFICIENT TRANSFER

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at TC3.
4. **Enroll in BUS 208 (Principles of Management)!!**
5. Make sure your remaining TC3 courses meet Oswego Course Equivalents. (Consult the course equivalency table in this passport)
6. **Complete SUNY Gen Ed Requirements at TC3 to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)**
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. **Complete your TC3 degree.**

Contact the following offices at TC3 for specific transfer information:

Counseling, Career & Transfer Services 216 College/Career Information Center 607-844-8222 Ext. 4261	Business Department Chair Kevin Haverlock 607-844-8222 Ext. 4215 KJH@tc3.edu
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Coordinator of Transfer Services Heather Stevens 216 Counseling, Career & Transfer Services 607-844-8222 Ext. 4260, 4261	Faculty Lawrence Chase 607-844-8222 Ext. 4255 LJC@tc3.edu
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GENERAL EDUCATION INFORMATION

- ✓ Students who have **not** completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- ✓ Courses taken at a 2-year school will **not transfer as upper division credit at Oswego.**

Take BUAD 208 (Principles of Management) at TC3!

Many upper level Oswego Business courses **require** it (Equivalent course at SUNY Oswego is MGT 261).

If you don't take BUAD 208, you may not finish in 4 semesters after you transfer!

Take these courses at TC3:

Tompkins Cortland Community College Course	Equivalent Course at SUNY Oswego
FIRST YEAR: 32 hours	
ENGL 100: Academic Writing I (3 cr.)	ENG 101
ACCT 101: Principles of Accounting I (4 cr.)	ACC 201
CAPS 111: Intro to Word Processing (1 cr.)	Transfer Credit
CAPS 121: Intro to Spreadsheets (1 cr.)	Transfer Credit
CAPS 131: Intro to Databases (1 cr.)	Transfer CreditΔ
Restricted Elective (6 cr.)	Transfer Credit
MATH 201: Calculus I (3 cr.)	MAT 208
ENGL 101: Academic Writing II (3 cr.)	ENG 102
BUAD 111: International Business (3 cr.)	Transfer Credit
ACCT 102: Principles of Accounting II (4 cr.)	ACC 202
Lab Science Elective (3 cr.)	Transfer Credit
SECOND YEAR: 30 hours	
MATH 200: Statistics (3 cr.)	MAT 158
BUAD 201: Business Law I (3 cr.)	BLW 355◇ (280∞)
ENGL102: Approaches to Lit. (3 cr.)	ENG 204
ECON 120: Princ. of Micro (3 cr.)	ECO 101
BUAD Elective (3 cr.)	Transfer Credit
*BUAD 208: Personnel Management (3 cr.)	MGT 261
ECON 121: Princ. of Macro (3 cr.)	ECO 200
ENGL 201: Fund. Of Speech (3 cr.)	Transfer Credit
Lab Science Elective (3 cr.)	Transfer Credit
Liberal Arts Elective (3 cr.)	Transfer Credit

ΔWhen CAPS 111, 121 & 131 are taken, the three are equivalent to **CSC 102**

*Recommended BUAD elective; **required** for SUNY Oswego

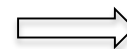
∞For students majoring in ACC, BUAD 201 will transfer as BLW 280

◇Does not meet SUNY Oswego upper division requirement

Next...

Choose one of 8 majors in the School of Business at SUNY Oswego.

Check them out!



The SUNY Oswego courses listed include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

Fall only course: (fa)

Spring only course: (spr)

ACCOUNTING

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

Junior Year

COM 211: Com in Bus
PHL 205: Intro to Classic Ethics
FIN 325: Corp Fin
MKT 250: Marketing Prin
ECO 340: Money & Bank
ACC 301/ ACC 302/ACC 310

Senior Year

ACC 305: Acc Info Sys
BLW 381: Bus Law II
MGT 495: Mgt Policy & Sim
ACC 330: (fa) Fed Tax
ACC 430/ACC 440
2 ACC Electives

BUSINESS ADMINISTRATION

This major is a degree in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

Junior Year

COM 211: Com in Bus
FIN 325: Corp Fin
HRM 385: Org Behav
MGT 310: Opr Mgt
Upper Division Elective
Upp. Div. ECO Elective

Senior Year

MGT 495: Mgt Policy & Sim
MGT 469: Cult Environ Intl Bus
2 Upp. Div. BUS Elect.

FINANCE

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

Junior Year

COM 211: Com in Bus
MAT 258: Intro to Stats B
ECO 340: Money & Bank
FIN 325: Corp Fin
Upper Division Elective

Senior Year

FIN 340: (fa) Fin Statmt Anlys
FIN 354: (fa) Investments
FIN 426 (spr) & FIN 428 (spr)
MGT 495: Mgt Policy & Sim
3 FIN Electives

HUMAN RESOURCE MANAGEMENT

This major provides students with expertise in employment, recruiting, training and development of employees.

Junior Year

COM 211: Com in Bus
FIN 325: Corp Fin
ECO 350: Intro Labor Eco
Upper Division Elective
HRM 385 & HRM 386

Senior Year

HRM 458 (spr) & HRM 459 (spr)
HRM 462: Employment Law
MGT 495: Mgt Policy & Sim
HRM 463(fa) & HRM 464 (spr)