

## OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

### OPTION A: MANAGEMENT INFORMATION SYSTEMS

This major is for students interested in managing the information resources of an organization and is computer intensive.

#### Junior Year

CSC 120/CSC 212  
MAT 208: Math App for Bus Mgt  
OPM 310 & OPM 410 (fa)  
FIN 325: Corp Fin  
COM 211: Com in Bus  
Upp Div ECO Elective

#### Senior Year

MGT 495: Mgt Policy & Sim  
MGT 415: Dec Anlys  
MGT 486: Mat Mgt  
2 MIS Electives

### OPTION B: MANAGEMENT SCIENCE/OPERATIONS

This major is for students interested in managing the information resources of an organization and is math intensive.

#### Junior Year

MAT 208: Math App for Bus Mgt  
FIN 325: Corp Fin  
MGT 310 & MGT 410  
COM 211: Com in Bus  
MS/O Elective

#### Senior Year

MGT 486: Mat Mgt  
MGT 415: Dec Anlys  
MGT 495: Mgt Policy & Sim  
MS/O Elective  
Upp Div ECO Elective

## MARKETING

This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

#### Junior Year

MAT 208: Math App for Bus Mgt  
FIN 325: Corp Fin  
MAT 258: Intro Stats B  
MKT 370 & MKT 375  
COM 211: Com in Bus  
Upp. Div. ECO Elective

#### Senior Year

MKT 467: Adver & Promo  
MGT 495: Mgt Policy & Sim  
2 Upp. Div MKT Electives

## RISK MANAGEMENT AND INSURANCE

Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

#### Junior Year

MAT 208: Math App for Bus Mgt  
ECO 340: Money & Bank  
FIN 325: Corp Fin  
RMI 300: (fa) Intro Risk Mgt  
RMI 310: (spr) Prop & Liability  
COM 211: Com in Bus

#### Senior Year

RMI 400 (fa) & RMI 450 (spr)  
MGT 495: Mgt Policy & Sim  
RMI 320: (spr) Employee Ben  
FIN 354 (fa) & FIN 454 OR 2 MKT  
Track Electives

## GRADUATION REQUIREMENTS

All students graduating from SUNY Oswego must have:

- ✓ A minimum GPA of 2.0 for graduation (in major & cumulative)
- ✓ A minimum of 122 hours for degree purposes
- ✓ 42 credits of upper division work (300-400 level) from Oswego
- ✓ Maximum transfer credits of **62** from community college
- ✓ At least ½ of major credits taken at Oswego
- ✓ Major and cognate courses completed with a C- or better

\*Numerous international opportunities and discipline-related internships are available and encouraged.\*

**Contact the following offices at SUNY Oswego for specific transfer information:**

#### Transfer Services Coordinator

Corie Kohlbach  
183 Marano Campus Center  
315-312-3638  
corie.kohlbach@oswego.edu

#### Transfer Success Advisors

Rosemarie Puppato  
315-312-4951  
rpuppato@oswego.edu

#### Scott Cunningham

315-312-2058  
scott.cunningham@oswego.edu

#### School of Business- B.A.S.A.C

230 Rich Hall  
315-312- 2148  
glynn.english@oswego.edu

#### Transfer Center

170 Marano Campus Center  
<https://www.oswego.edu/transfer-services/transfer-center>

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

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SPRING 2017



◇ Business Administration A.S

# PASSPORT TO OSWEGO School of Business:



- ◇ Accounting
- ◇ Business Administration
- ◇ Finance
- ◇ Human Resource Management
- ◇ Management Info. Systems
- ◇ Management Science/Operations
- ◇ Marketing
- ◇ Risk Management & Insurance

**STEPS FOR EFFICIENT TRANSFER**

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at SCCC.
4. Make sure your remaining SCCC courses meet Oswego Course Equivalents. (Consult the course equivalency table in this passport)
5. **Complete SUNY Gen Ed Requirements at SCCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)**
6. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
7. **Complete your SCCC degree.**

Contact the following offices at Suffolk CCC for specific transfer information:

**Business Department Chair**

Ronald Feinberg  
Ammerman Campus  
Riverhead Technology Building – 311  
(631) 451-4663  
feinber@sunysuffolk.edu

**Assistant Academic Chair/  
Business Professor**

Alphonse J Ruggiero  
Ammerman Campus  
Riverhead Technology Building - 314  
(631) 451-4662  
ruggiea@sunysuffolk.edu

**Assistant Dean of Student Services/  
Director of Counseling**

Edward Martinez  
Eastern Campus  
Peconic Building - 212C  
(631) 548-2526  
martineze@sunysuffolk.edu

**Assistant Professor/ Counselor**

Michele Aretz  
Eastern Campus  
Peconic Building - 211  
(631) 548-2519  
aretzm@sunysuffolk.edu

**Assistant Dean of Student  
Services/Director of Counseling**

Theresa Dereme  
Grant Campus  
Caumsett Hall – 20  
(631) 851-6250  
deremet@sunysuffolk.edu

**Transfer Counselor**

Thomas Tartaglia  
Nesconset Building – 1  
Grant Campus  
(631) 851-6876  
tartagt@sunysuffolk.edu

**GENERAL EDUCATION INFORMATION**

- ✓ Students who have **not** completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- ✓ Courses taken at a 2-year school will **not transfer as upper division credit at Oswego.**

**Take these courses at Suffolk CCC:**

<b>Suffolk County Community College Course</b>	<b>Equivalent Course at SUNY Oswego</b>
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**FIRST YEAR: 32 hours**

ENG 101: Stand. Freshman Composition (3 cr.)	ENG 102
ENG 102: Introduction to Literature (3 cr.)	ENG 204
MAT 121: Finite Mathematics (3 cr.)	Transfer Credit
ACC 101: Principles Accounting I (4 cr.)	ACC 201
ACC 102: Principles Accounting II (4 cr.)	ACC 202
COM 105: Public Speaking (3 cr.)	Transfer Credit
History Elective (3 cr.)	Transfer Credit
ECO 111: Macroeconomics (3 cr.)	ECO 200
ECO 112: Microeconomics (3 cr.)	ECO 101
Business Elective (3 cr.)	Transfer Credit
BUS 115: College/Workplace Seminar (1.5 cr.)	No Credit
Physical Education (2 cr.)	No Credit

**SECOND YEAR: 30 hours**

BUS 112: Computing for Business (4 cr.)	CSC 102
BUS 201: Management Princ. & Practice (3 cr.)	MGT 261
Humanities Elective (3 cr.)	Transfer Credit
Lab Science Elective (4 cr.)	Transfer Credit
LAW 111: Business Law I (3 cr.)	BLW 355◊ (280∞)
MAT 131: Calculus (4 cr.)	Transfer Credit
MKT 101: Marketing (3 cr.)	MKT 250
Social Science Elective (3 cr.)	Transfer Credit
Business Elective (3 cr.)	Transfer Credit
BUS 208: Case Study Bus Administration (1 cr.)	No Credit
Mat 103: Stats I (3-4 cr.)	MAT 158*

◊Does not meet SUNY Oswego upper division requirement

∞For students majoring in ACC, BUS 121 will transfer as BLW 280

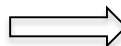
\* Recommended math elective

△See advisor for specific course transfer information

**Next...**

Choose one of 8 majors in the School of Business at SUNY Oswego.

**Check them out!**



The SUNY Oswego courses listed include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

Fall only course: (fa)

Spring only course: (spr)

**ACCOUNTING**

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

**Junior Year**

MAT 208: Math App for Bus Mgt  
PHL 205: Intro Classic Ethics  
FIN 325: Corp Fin  
ECO 340: Money & Bank  
COM 211: Com in Bus  
ACC 301/ ACC 302/ACC 310

**Senior Year**

ACC 305: Acc Info Sys  
BLW 381: Bus Law II  
MGT 495: Mgt Policy & Si  
ACC 330: (fa) Fed Tax  
ACC 430/ACC 440  
2 ACC Electives

**BUSINESS ADMINISTRATION**

This major is a degree in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

**Junior Year**

MAT 208: Math App for Bus Mgt  
FIN 325: Corp Fin  
HRM 385: Org Behav  
MGT 310: Opr Mgt  
COM 211: Com in Bus  
Upp. Div. ECO Elective

**Senior Year**

MGT 495: Mgt Policy & Sim  
MGT 469: Cult Envirn Intl Bus  
2 Upp. Div. BUS Elect.

**FINANCE**

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

**Junior Year**

MAT 208: Math App for Bus Mgt  
MAT 258: Intro Stats B  
ECO 340: Money & Bank  
FIN 325: Corp Fin  
COM 211: Com in Bus

**Senior Year**

FIN 340: (fa) Fin Statmt Anlys  
FIN 354: (fa) Investments  
FIN 426 (spr) & FIN 428 (spr)  
MGT 495: Mgt Policy & Sim  
3 FIN Electives

**HUMAN RESOURCE MANAGEMENT**

This major provides students with expertise in employment, recruiting, training and development of employees.

**Junior Year**

MAT 208: Math App for Bus Mgt  
FIN 325: Corp Fin  
ECO 350: Intro Labor Eco  
COM 211: Com in Bus  
HRM 385 & HRM 386

**Senior Year**

HRM 458 (spr) & HRM 459 (spr)  
HRM 462: Employment Law  
HRM 463(fa) & HRM 464 (spr)  
MGT 495: Mgt Policy & Sim