**GRADUATION REQUIREMENTS**

All students graduating from SUNY Oswego must have:

- A minimum GPA of 2.0 for graduation (in major & cumulative)
- A minimum of 122 hours for degree purposes
- 42 credits of upper division work (300-400 level) from Oswego
- Maximum transfer credits of 62 from community college
- At least ½ of major credits taken at Oswego
- Major and cognate courses completed with a C- or better

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### RISK MANAGEMENT AND INSURANCE

Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

**Junior Year**

- COM 211: Comm in Bus
- MGT 310 & MGT 410
- Upp Div: ECO Elective

**Senior Year**

- MGT 486: Mgt Policy & Sm
- MGT 415: Dec Anlys
- 2 Upp Div MKT Electives

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### MARKETING

This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

**Junior Year**

- COM 211: Comm in Bus
- FIN 325: Corp Fin
- MAT 258: Intro Stats B
- MKT 250: Marketing Prin
- OPM 310 & OPM 410 (fa)
- Upp Div: ECO Elective

**Senior Year**

- MGT 467: Adver & Promo
- MGT 495: Mgt Policy & Sm
- 2 Upp Div MKT Electives

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### OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

**OPTION A: MANAGEMENT INFORMATION SYSTEMS**

This major is for students interested in managing the information resources of an organization and is computer intensive.

**Junior Year**

- CSC 120/CSC 212
- COM 211: Comm in Bus
- MKT 250: Marketing Prin
- FIN 325: Corp Fin
- OPM 310 & OPM 410 (fa)
- Upp Div: ECO Elective

**Senior Year**

- MGT 495: Mgt Policy & Sm
- MGT 415: Dec Anlys
- MGT 486: Mat Mgt
- 2 MIS Electives

**OPTION B: MANAGEMENT SCIENCE/OPERATIONS**

This major is for students interested in managing the information resources of an organization and is math intensive.

**Junior Year**

- COM 211: Comm in Bus
- MKT 250: Marketing Prin
- FIN 325: Corp Fin
- MAT 258: Intro Stats B
- MKT 370 & MKT 375
- Upp Div: ECO Elective

**Senior Year**

- MGT 467: Adver & Promo
- MGT 495: Mgt Policy & Sm
- 2 Upp Div MKT Electives

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Contact the following offices at SUNY Oswego for specific transfer information:

- **Transfer Services Coordinator**
  - Corie Kohlbach
  - 183 Marano Campus Center
  - 315-312-3638
  - ccorie.kohlbach@oswego.edu

- **Transfer Success Advisors**
  - Rosemarie Pupparo
  - 315-312-4951
  - rpupparo@oswego.edu
  - Scott Cunningham
  - 315-312-2058
  - scott.cunningham@oswego.edu

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Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

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"The contents of this passport were developed under grant P116F140327 from the U.S. Department of Education. However, these contents do not necessarily represent the policy of the U.S. Department of Education, and you should not assume endorsement by the Federal Government."
Take these courses at Schenectady CCC:

<table>
<thead>
<tr>
<th>Schenectady County Community College Course</th>
<th>Equivalent Course at SUNY Oswego</th>
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</thead>
<tbody>
<tr>
<td><strong>FIRST YEAR: 32 hours</strong></td>
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<tr>
<td>ENG 123: College Composition</td>
<td>ENG 102</td>
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<tr>
<td>ENG 124: Writing &amp; Literature</td>
<td>ENG 204</td>
</tr>
<tr>
<td>BUS 121: Business Law I &amp; BUS 123</td>
<td>BUS 355p (280hp)</td>
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<tr>
<td>MGT 123: Intro to Business</td>
<td>MGT 158</td>
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<tr>
<td>FYS 100: First Year Seminar</td>
<td>No Credit</td>
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<tr>
<td>ACC 121: Financial Accounting</td>
<td>ACC 201</td>
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<tr>
<td>ACC 122: Managerial Accounting</td>
<td>ACC 202</td>
</tr>
<tr>
<td>BUS 223: Business Mathematics</td>
<td>MAT 158</td>
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<tr>
<td>PSY 121: Intro to Psychology</td>
<td>PSY 100</td>
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<tr>
<td>CIS 221: Adv Computer Applications</td>
<td>CSC 102</td>
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<tr>
<td><strong>SECOND YEAR: 31 hours</strong></td>
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<tr>
<td>MAT 180: Calculus I*</td>
<td>MAT 208</td>
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<tr>
<td>ECO 221: Pin of Macroeconomics</td>
<td>ECO 200</td>
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<tr>
<td>ECO 223: Pin of Microeconomics</td>
<td>ECO 101</td>
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<tr>
<td>SOC 121: Sociology</td>
<td>SOC 100</td>
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<tr>
<td>Science Elective</td>
<td>Transfer Credit</td>
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<tr>
<td>Restricted Electives</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>Humanities Elective</td>
<td>Transfer Credit</td>
</tr>
</tbody>
</table>

*Recommended math course
Does not meet SUNY Oswego upper division requirement
For students majoring in ACC, BUS 121 will transfer as BLW 280
See advisor for specific course transfer information

Fall only course: (fa)
Spring only course: (spr)

The SUNY Oswego courses listed include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

**ACCOUNTING**

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

**BUSINESS ADMINISTRATION**

This is a major in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

**FINANCE**

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

**HUMAN RESOURCE MANAGEMENT**

This major provides students with expertise in employment, recruiting, training and development of employees.

Choose one of 8 majors in the School of Business at SUNY Oswego. Check them out!