GRADUATION REQUIREMENTS
All students graduating from SUNY Oswego must have:

- A minimum GPA of 2.0 for graduation (in major & cumulative)
- A minimum of 122 hours for degree purposes
- 42 credits of upper division work (300-400 level) from Oswego
- Maximum transfer credits of 62 from community college
- At least ½ of major credits taken at Oswego
- Major and cognate courses completed with a C- or better

RISK MANAGEMENT AND INSURANCE
Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

Junior Year
- CSC 102: Bus Info Sys
- FIN 325: Corp Fin
- MGT 300: (fa) Interm Risk Mgt
- RMI 310: (spr) Prop & Liability

Senior Year
- RMI 400 (fa) & RMI 450 (spr)
- MGT 495: Mgt Policy & Sim
- RMI 320: (spr) Employee Ben
- FIN 354 (fa) & FIN 454 OR 2 MKT

Marks in parenthesis indicate the semester of enrollment.

OPRIN A: MANAGEMENT INFORMATION SYSTEMS
This major is for students interested in managing the information resources of an organization and is computer intensive.

Junior Year
- CSC 120/CSC 212
- FIN 325: Corp Fin
- OPM 310 & OPM 410 (fa)
- Upp Div Eco Elective

Senior Year
- MGT 495: Mgt Policy & Sim
- MGT 415: Dec Analys
- MGT 486: Mat Mgt
- 2 MIS Electives

OPRIN B: MANAGEMENT SCIENCE OPERATIONS
This major is for students interested in managing the information resources of an organization and is math intensive.

Junior Year
- CSC 102: Bus Info Sys
- FIN 325: Corp Fin
- MGT 310 & MGT 410
- MS/O Elective

Senior Year
- MGT 486: Mat Mgt
- MGT 415: Dec Analys
- MGT 495: Mgt Policy & Sim
- MS/O Elective
- Upp Div Eco Elective

MARKETING
This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

Junior Year
- CSC 102: Bus Info Sys
- FIN 325: Corp Fin
- MAT 258: Intro Stats B
- MKT 370 & MKT 375
- Upp Div. ECO Elective

Senior Year
- MKT 467: Adver & Promo
- MKT 495: Mgt Policy & Sim
- 2 Upp Div MKTElectives

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

*Numerous international opportunities and discipline-related internships are available and encouraged.*

Contact the following offices at SUNY Oswego for specific transfer information:

Transfer Services Coordinator
Corie Kohlbach
183 Marano Campus Center
315-312-3638
cote.kohlbach@oswego.edu

School of Business- B.A.S.A.C
230 Rich Hall
315-312-2148
glynn.english@oswego.edu

Transfer Success Advisors
Rosemarie Pupparo
315-312-4951
rpupparo@oswego.edu

Scott Cunningham
315-312-2058
scott.cunningham@oswego.edu

Transfer Center
https://www.oswego.edu/transfer-services/transfer-center

*The contents of this passport were developed under grant P116F140327 from the U.S. Department of Education. However, those contents do not necessarily represent the policy of the U.S. Department of Education, and you should not assume endorsement by the Federal Government.*

SPRING 2017

PASSPORT TO OSWEGO
School of Business:

◊ Accounting
◊ Business Administration
◊ Finance
◊ Human Resource Management
◊ Management Info. Systems
◊ Management Science/Operations
◊ Marketing
◊ Risk Management & Insurance
1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at OCC.
4. Enroll in BUS 230 (Principles of Management)!!
5. Make sure your remaining OCC courses meet Oswego Course Equivalents. (Consult the course equivalency table in this passport)
6. Complete SUNY Gen Ed Requirements at OCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. Complete your OCC degree.

Contact the following offices at OCC for specific transfer information:

**Transfer Center**
G230 Gordon Student Center
Onondaga Community College
Syracuse, New York 13215
315-498-2590
transfercenter@sunyocc.edu

**Advisor-RTW**
Shannon Adamsen, Ed.M.
G230 Gordon Student Center
Onondaga Community College
Syracuse, New York 13215
315-498-2573
l.adamsen@sunyocc.edu

**Coordinator of Transfer Services**
Mike Ramos
G230A Gordon Student Center
Onondaga Community College
Syracuse, New York 13215
315-498-2464
ramosm@sunyocc.edu

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**GENERAL EDUCATION INFORMATION**

- Students who have not completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- Courses taken at a 2-year school will not transfer as upper division credit at Oswego.

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**Take BUS 230 (Principles of Management) at OCC!**

Many upper level Oswego Business courses require it ( Equivalent course at SUNY Oswego is MGT 261).

If you don’t take BUS 230, you may not finish in 4 semesters after you transfer!

---

**Take these courses at OCC:**

<table>
<thead>
<tr>
<th>Onondaga Community College Course</th>
<th>Equivalent Course at SUNY Oswego</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENG 103: Freshman Composition &amp; Lit I (3 cr.)</td>
<td>ENG 102</td>
</tr>
<tr>
<td>ENG 104: Freshman Comp &amp; Lit II (3 cr.)</td>
<td>ENG 204</td>
</tr>
<tr>
<td>MAT 115: Modeling for Decision Making (3 cr.)</td>
<td>MAT 208</td>
</tr>
<tr>
<td>MAT 116: Decision Making with Calc (3 cr.)</td>
<td>MAT 208</td>
</tr>
</tbody>
</table>
| BUS 243: Business Law I (3 cr.) | BLW 355 (280+)
| COM 100, 210, OR 220 (3 cr.) | COM 100, 210, OR 212 |
| Lib Science Elective (4 cr.) | Transfer Credit |
| BUS Elective (BUS 230) (3 cr.) | (MGT 261) |
| Liberal Arts (COM 245) (3 cr.) | (COM 211) |
| SUNY Gen Ed Elective (3 cr.) | Transfer Credit |

**FIRST YEAR: 31 hours**

| Liberal Arts (3 cr.) | Transfer Credit |
| ECO 203: Macroeconomics (3 cr.) | ECO 200 |
| ECO 204: Microeconomics (3 cr.) | ECO 101 |
| BUS 105: Financial Accounting (3 cr.) | ACC 201 |
| BUS 106: Managerial Accounting (3 cr.) | ACC 202 |
| BUS 203: Electronic Spreadsheets (3 cr.) | Transfer Credit |
| BUS 219 OR MAT 151 (4 cr.) | MAT 158 |
| BUS Elective (BUS 121)* (3 cr.) | (MKT 250) |
| SUNY Gen Ed Elective (6 cr.) | Transfer Credit |

*Does not meet SUNY Oswego upper division requirement

**SECOND YEAR: 31 hours**

Next...

Choose one of 8 majors in the School of Business at SUNY Oswego. Check them out!

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The SUNY Oswego course listed include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

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**ACCOUNTING**

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

**Junior Year**

<table>
<thead>
<tr>
<th>Course</th>
<th>Equivalent</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 340: Money &amp; Bank</td>
<td>ACC 330 (fa) Fed Tax</td>
</tr>
<tr>
<td>ACC 301/ ACC 302/ACC 310</td>
<td>ACC 430/ACC 440</td>
</tr>
<tr>
<td>2 ACC Electives</td>
<td></td>
</tr>
</tbody>
</table>

**Senior Year**

<table>
<thead>
<tr>
<th>Course</th>
<th>Equivalent</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC 495: Mgt Policy &amp; Sim</td>
<td>MGT 495: Mgt Policy &amp; Sim</td>
</tr>
<tr>
<td>MGT 469: Cult Envirn Intl Bus</td>
<td>MGT 469: Cult Envirn Intl Bus</td>
</tr>
</tbody>
</table>

**BUSINESS ADMINISTRATION**

This major is a degree in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

<table>
<thead>
<tr>
<th>Course</th>
<th>Equivalent</th>
</tr>
</thead>
<tbody>
<tr>
<td>CSC 102: Bus Info Sys</td>
<td>ACC 305: Acc Info Sys</td>
</tr>
<tr>
<td>FIN 325: Corp Fin</td>
<td>ECO 340: Money &amp; Bank</td>
</tr>
<tr>
<td>HRM 385: Org Behav</td>
<td>ACC 330 (fa) Fed Tax</td>
</tr>
<tr>
<td>MGT 310: Opr Mgt</td>
<td>ACC 430/ACC 440</td>
</tr>
<tr>
<td>Upp. Div. ECO Elective</td>
<td></td>
</tr>
</tbody>
</table>

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**FINANCE**

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

<table>
<thead>
<tr>
<th>Course</th>
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</tr>
</thead>
<tbody>
<tr>
<td>FIN 340: (fa) Financing</td>
<td>FIN 354: (fa) Investments</td>
</tr>
<tr>
<td>FIN 426 (spr) &amp; FIN 428 (spr)</td>
<td>FIN 426 (spr) &amp; FIN 428 (spr)</td>
</tr>
<tr>
<td>MGT 495: Mgt Policy &amp; Sim</td>
<td>MGT 495: Mgt Policy &amp; Sim</td>
</tr>
<tr>
<td>3 FIN Electives</td>
<td></td>
</tr>
</tbody>
</table>

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**HUMAN RESOURCE MANAGEMENT**

This major provides students with expertise in employment, recruiting, training and development of employees.

<table>
<thead>
<tr>
<th>Course</th>
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<tbody>
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<tr>
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<td>ACC 330 (fa) Fed Tax</td>
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<tr>
<td>MGT 495: Mgt Policy &amp; Sim</td>
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<td>MAT 116: Decision Making with Calc (3 cr.)</td>
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<tr>
<td>Business Law I (3 cr.)</td>
<td>BUS 243: Business Law I (3 cr.)</td>
</tr>
<tr>
<td>COM 100, 210, OR 220 (3 cr.)</td>
<td>COM 100, 210, OR 212 (3 cr.)</td>
</tr>
<tr>
<td>Lab Science Elective (4 cr.)</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>BUS Elective (BUS 230) (3 cr.)</td>
<td>(MGT 261)</td>
</tr>
<tr>
<td>Liberal Arts (COM 245) (3 cr.)</td>
<td>(COM 211)</td>
</tr>
<tr>
<td>SUNY Gen Ed Elective (3 cr.)</td>
<td>Transfer Credit</td>
</tr>
</tbody>
</table>

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**TRANSFER CENTER**

**Syracuse, New York 13215**

315-498-2590
transfercenter@sunyocc.edu

**Shannon Adamsen, Ed.M.**

Advisor-RTW

**Coordinate of Transfer Services**

Mike Ramos

G230A Gordon Student Center

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Syracuse, New York 13215

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