

## OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

### OPTION A: MANAGEMENT INFORMATION SYSTEMS

This major is for students interested in managing the information resources of an organization and is computer intensive.

#### Junior Year

CSC 120/CSC 212  
FIN 325: Corp Fin  
MKT 250: Marketing Prin  
OPM 310 & OPM 410 (fa)  
Upp Div ECO Elective

#### Senior Year

MGT 495: Mgt Policy & Sim  
MGT 415: Dec Anlys  
MGT 486: Mat Mgt  
2 MIS Electives

### OPTION B: MANAGEMENT SCIENCE/OPERATIONS

This major is for students interested in managing the information resources of an organization and is math intensive.

#### Junior Year

MKT 250: Marketing Prin  
FIN 325: Corp Fin  
MGT 310 & MGT 4105  
MS/O Elective

#### Senior Year

MGT 486: Mat Mgt  
MGT 415: Dec Anlys  
MGT 495: Mgt Policy & Sim  
MS/O Elective  
Upp. Div. ECO Elective

## MARKETING

This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

#### Junior Year

MKT 250: Marketing Prin  
MAT 258: Intro Stats B  
FIN 325: Corp Fin  
MKT 370 & MKT 375  
Upp. Div. ECO Elective

#### Senior Year

MKT 467: Adver & Promo  
MGT 495: Mgt Policy & Sim  
2 Upp. Div. MKT Electives

## RISK MANAGEMENT AND INSURANCE

Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

#### Junior Year

MKT 250: Marketing Prin  
ECO 340: Money & Bank  
FIN 325: Corp Fin  
RMI 300: (fa) Intro Risk Mgt  
RMI 310: (spr) Prop & Liability

#### Senior Year

RMI 400 (fa) & RMI 450 (spr)  
MGT 495: Mgt Policy & Sim  
RMI 320: (spr) Employee Ben  
FIN 354 (fa) & FIN 454 OR 2 MKT  
Track Electives

## GRADUATION REQUIREMENTS

All students graduating from SUNY Oswego must have:

- ✓ A minimum GPA of 2.0 for graduation (in major & cumulative)
- ✓ A minimum of 122 hours for degree purposes
- ✓ 42 credits of upper division work (300-400 level) from Oswego
- ✓ Maximum transfer credits of **62** from community college
- ✓ At least ½ of major credits taken at Oswego
- ✓ Major and cognate courses completed with a C- or better

\*Numerous international opportunities and discipline-related internships are available and encouraged.\*

Contact the following offices at SUNY Oswego for specific transfer information:

#### Transfer Services Coordinator

Corie Kohlbach  
183 Marano Campus Center  
315-312-3638  
corie.kohlbach@oswego.edu

#### Transfer Success Advisors

Rosemarie Puppato  
315-312-4951  
rpuppato@oswego.edu

#### School of Business- B.A.S.A.C

230 Rich Hall  
315-312- 2148  
glynn.english@oswego.edu

#### Scott Cunningham

315-312-2058  
scott.cunningham@oswego.edu

#### Transfer Center

170 Marano Campus Center  
<https://www.oswego.edu/transfer-services/transfer-center>

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

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SPRING 2017



◇ Business Administration A.S

# PASSPORT TO OSWEGO School of Business:



- ◇ Accounting
- ◇ Business Administration
- ◇ Finance
- ◇ Human Resource Management
- ◇ Management Info. Systems
- ◇ Management Science/Operations
- ◇ Marketing
- ◇ Risk Management & Insurance

## STEPS FOR EFFICIENT TRANSFER

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at HVCC.
4. **Enroll in BADM 207 (Principles of Management)!!**
5. Make sure your remaining HVCC courses meet Oswego Course Equivalents. (Consult the course equivalency table in this passport)
6. **Complete SUNY Gen Ed Requirements at HVCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)**
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. **Complete your HVCC degree.**

Contact the following offices at HVCC for specific transfer information:

**Center for Careers & Transfer**  
Siek Campus Center  
Suite 290  
(518) 629-7326

**Business Department Chair**  
Karen Holmes  
205 Brahan Hall  
518-629-7225  
k.holmes@hvcc.edu

**Director of Center for Careers & Transfer**  
Gayle Healy  
CTR280  
518-629-7326  
g.healy@hvcc.edu

**Faculty**  
David Soldini  
BRN223  
518-629-7232  
d.soldini@hvcc.edu

**Counselor**  
Ariane Garwood  
CTR282  
518-629-7421  
a.garwood@hvcc.edu

## GENERAL EDUCATION INFORMATION

- ✓ Students who have **not** completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- ✓ Courses taken at a 2-year school will **not transfer as upper division credit at Oswego.**

## Take BADM 207 (Organization & Management) at HVCC!

Many upper level Oswego Business courses **require** it (Equivalent course at SUNY Oswego is MGT 261).

If you don't take **BADM 207**, you may not finish in 4 semesters after you transfer!

### Take these courses at HVCC:

Hudson Valley Community College Course	Equivalent Course at SUNY Oswego
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#### FIRST YEAR: 32 hours

ENGL 101: English Composition I	(3 cr.)	ENG 101
ENGL 102: English Composition II	(3 cr.)	ENG 102
FORM 104: College Forum	(1 cr.)	No Credit
MATH 165 <b>OR</b> MATH 180	(4 cr.)	MAT 208
CISS 101: Micro Application Develop □	(3 cr.)	CSC 102
ECON 100: Prin. of Macroeconomics	(3 cr.)	ECO 200
ECON 101: Prin. of Microeconomics	(3 cr.)	ECO 101
BADM 110: Legal & Ethical BUS Environ I	(3 cr.)	BLW 355◇ (280∞)
BADM 200: Business Communications*	(3 cr.)	COM 211
Restricted Gen Ed History Elective	(3 cr.)	Transfer Credit
Restricted Gen Ed Arts Elective	(3 cr.)	Transfer Credit

#### SECOND YEAR: 31 hours

Restricted Gen Ed Electives	(6 cr.)	Transfer Credit
ACTG 110: Financial Accounting	(4 cr.)	ACC 201
ACTG 111: Managerial Accounting	(4 cr.)	ACC 202
BADM 220: Statistics	(3 cr.)	MAT 158
PSYC 100: General Psychology	(3 cr.)	PSY 100
SOCL 100: Sociology	(3 cr.)	SOC 100
Gen Ed Math or Science Elective	(4 cr.)	Transfer Credit
BADM 299: Business Capstone	(1 cr.)	Transfer Credit
BADM 207: Organization & Manage**	(3 cr.)	MGT 261

□ Recommended CISS course

\*Recommended course; see advisor since BADM 111 equivalent to BADM 110

◇Does not meet SUNY Oswego upper division requirement

∞For students majoring in ACC, BADM 110 will transfer as BLW 280

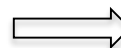
\*\*Original course BADM 221 can be substituted with alternate course with HVCC department chair approval

△See advisor for specific course transfer information

**Next...**

Choose one of 8 majors in the School of Business at SUNY Oswego.

**Check them out!**



The SUNY Oswego courses listed include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

Fall only course: (fa)

Spring only course: (spr)

## ACCOUNTING

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

### Junior Year

MKT 250: Marketing Prin  
PHL 205: Intro Classic Ethics  
FIN 325: Corp Fin  
ECO 340: Money & Bank  
ACC 301/ ACC 302/ACC 310

### Senior Year

ACC 305: Acc Info Sys  
BLW 381: Bus Law II  
MGT 495: Mgt Policy & Sim  
ACC 330: (fa) Fed Tax  
ACC 430/ACC 440  
2 ACC Electives

## BUSINESS ADMINISTRATION

This major is a degree in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

### Junior Year

MKT 250: Marketing Prin  
HRM 385: Org Behav  
FIN 325: Corp Fin  
MGT 310: Opr Mgt  
Upp. Div. ECO Elective

### Senior Year

MGT 495: Mgt Policy & Sim  
MGT 469: Cult Environ Intl Bus  
2 Upp. Div. BUS Elect.

## FINANCE

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

### Junior Year

MKT 250: Marketing Prin  
MAT 258: Intro Stats B  
ECO 340: Money & Bank  
FIN 325: Corp Fin

### Senior Year

FIN 340: (fa) Fin Statmt Anlys  
FIN 354: (fa) Investments  
FIN 426 (spr) & FIN 428 (spr)  
MGT 495: Mgt Policy & Sim  
3 FIN Electives

## HUMAN RESOURCE MANAGEMENT

This major provides students with expertise in employment, recruiting, training and development of employees.

### Junior Year

MKT 250: Marketing Prin  
ECO 350: Intro Labor Eco  
FIN 325: Corp Fin  
HRM 385 & HRM 386

### Senior Year

HRM 458 (spr) & HRM 459 (spr)  
HRM 462: Employment Law  
HRM 463(fa) & HRM 464 (spr)  
MGT 495: Mgt Policy & Sim