OPPORTUNITIES MANAGEMENT & INFORMATION SYSTEMS

OPTION A: MANAGEMENT INFORMATION SYSTEMS
This major is for students interested in managing the information resources of an organization and is computer intensive.

Junior Year
CSC 120/CSC 212
MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
OPM 310 & OPM 410 (fa)

Senior Year
MAT 208: Math App for Bus Mgt
ECO 340: Money & Bank
RMI 300: Intro Risk Mgt
RMI 310: Prop & Liability

OPPORTUNITIES MANAGEMENT SCIENCE/OPTIONS
This major is for students interested in managing the information resources of an organization and is math intensive.

Junior Year
MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
MGT 310 & MGT 410
MS/O Elective

Senior Year
MAT 208: Math App for Bus Mgt
ECO 340: Money & Bank
RMI 300: Intro Risk Mgt
RMI 310: Prop & Liability

MARKETING
This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

Junior Year
MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
MAT 258: Intro to Stats B
MKT 370 & MKT 375

Senior Year
MKT 467: Adver & Promo
MGT 495: Mgt Policy & Sim
2 Upp. Div. MKT Electives

RISK MANAGEMENT AND INSURANCE
Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

Junior Year
MAT 208: Math App for Bus Mgt
ECO 340: Money & Bank
RMI 300: Intro Risk Mgt
RMI 310: (spr) Prop & Liability

Senior Year
RMI 400 (fa) & RMI 450 (spr)
MG 105: Mgt Policy & Sim
RMI 320: (spr) Employee Ben
FIN 354 (fa) & FIN 454 OR 2 MKT
Track Electives

GRADUATION REQUIREMENTS
All students graduating from SUNY Oswego must have:

• A minimum GPA of 2.0 for graduation (in major & cumulative)
• A minimum of 122 hours for degree purposes
• 42 credits of upper division work (300-400 level) from Oswego
• Maximum transfer credits of 62 from community college
• At least ½ of major credits taken at Oswego
• Major and cognate courses completed with a C- or better

"The contents of this passport were developed under grant P116F140327 from the U.S. Department of Education. However, those contents do not necessarily represent the policy of the U.S. Department of Education, and you should not assume endorsement by the Federal Government.”

PASSPORT TO OSWEGO
School of Business:

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

Hermker
STATE UNIVERSITY OF NEW YORK

◊ Business Administration A.S.
◊ Accounting
◊ Business Administration
◊ Finance
◊ Human Resource Management
◊ Management Info. Systems
◊ Management Science/Operations
◊ Marketing
◊ Risk Management & Insurance

SPRING 2017

Transfer Services Coordinator
Cort Kohlbach
183 Marano Campus Center
315-312-3683
cort.kohlbach@oswego.edu

School of Business - B.A.S.A.C
230 Rich Hall
315-312-2148
glynn.english@oswego.edu

Transfer Success Advisors
Rosemarie Pupparo
315-312-4931
rpupparo@oswego.edu

Scott Cunningham
315-312-2058
scott.cunningham@oswego.edu

Transfer Center
170 Marano Campus Center
https://www.oswego.edu/transfer-services/transfer-center

◊ Numerous international opportunities and discipline-related internships are available and encouraged.

◊ Business Administration A.S.
◊ Accounting
◊ Business Administration
◊ Finance
◊ Human Resource Management
◊ Management Info. Systems
◊ Management Science/Operations
◊ Marketing
◊ Risk Management & Insurance

SPRING 2017
Transfer Services
RMCC 302
315-574-4029
Business, Health, Science & Technology
131 Johnson Hall
(315) 574-4008
Jaclyn Harrington
Advisement Center, RMCC 302
315-866-0300 x3883
hammingp@herkimer.edu
Director of Advisement Center
Karen Evans
Business Faculty
Office J | 137
315-866-0300 Ext. 8649
evanka@herkimer.edu
Advisement Specialist
Katherine Scanlon
Advisement Center, RMCC 302
315-866-0300 x8483
decounkl@herkimer.edu

GENERAL EDUCATION INFORMATION

- Students who have not completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- Courses taken at a 2-year school will not transfer as upper division credit at Oswego.

STEP 1: Do the Following:

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at HCCC.
4. Enroll in BU 232 (Principles of Management)
5. Make sure your remaining HCCC courses meet Oswego Course Equivalents (Consult the course equivalency table in this passport).
6. Complete SUNY Gen Ed Requirements at HCCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. Complete your HCCC degree.

STEPS FOR EFFICIENT TRANSFER

1. Check off the courses you have completed.
2. Make sure your remaining HCCC courses meet Oswego Course Equivalents (Consult the course equivalency table in this passport).
3. Complete SUNY Gen Ed Requirements at HCCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)
4. Schedule a meeting with an advisor at HCCC.
5. Enroll in BU 232 (Principles of Management)
6. Complete SUNY Gen Ed Requirements at HCCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. Complete your HCCC degree.

Contact the following offices at Herkimer CCC for specific transfer information:

- Advisement Center, RMCC 302
  315-866-0300 x8483
  hammingp@herkimer.edu
- Business Faculty
  Karen Evans
  Office J | 137
  315-866-0300 Ext. 8649
evanka@herkimer.edu
- Advisement Specialist
  Katherine Scanlon
  Advisement Center, RMCC 302
  315-866-0300 x8483
decounkl@herkimer.edu

GENERAL EDUCATION INFORMATION

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- Courses taken at a 2-year school will not transfer as upper division credit at Oswego.

Take these courses at Herkimer CCC:

<table>
<thead>
<tr>
<th>Community College Course</th>
<th>Equivalent Course at SUNY Oswego</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIRST YEAR: 31 hours</td>
<td></td>
</tr>
<tr>
<td>EN 111: English I - College Writing</td>
<td>ENG 102</td>
</tr>
<tr>
<td>EN 112: English II - Intro to Literature</td>
<td>ENG 204</td>
</tr>
<tr>
<td>MAT 127: Stats 1*</td>
<td>MAT 158</td>
</tr>
<tr>
<td>FS 100: First Year Student Seminar</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>IS 111: Keyboarding Essentials</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>BU 114: Accounting I</td>
<td>ACC 201</td>
</tr>
<tr>
<td>BU 115: Accounting II</td>
<td>ACC 202</td>
</tr>
<tr>
<td>Lab Science Elective</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>BU 141: Intro to Marketing</td>
<td>MKT 250</td>
</tr>
<tr>
<td>IS 115: Computer Applications</td>
<td>CSC 102</td>
</tr>
<tr>
<td>Physical Ed Activity</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>BU 111: Bus Org &amp; Management</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>SECOND YEAR: 31 hours</td>
<td></td>
</tr>
<tr>
<td>BU 112: Business Communications</td>
<td>COM 211</td>
</tr>
<tr>
<td>SS 185: Intro Microeconomics</td>
<td>ECO 200</td>
</tr>
<tr>
<td>SS 186: Intro Macroeconomics</td>
<td>ECO 101</td>
</tr>
<tr>
<td>BU 121: Business Law I</td>
<td>BLW 355 (280*)</td>
</tr>
<tr>
<td>BU 122: Business Law II</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>BU 232: Principles of Management</td>
<td>MGT 280</td>
</tr>
<tr>
<td>American History Elective</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>Mathematics Elective</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>Liberal Arts Elective</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>Physical Ed Activity</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>Gen Ed Elective *</td>
<td>Transfer Credit</td>
</tr>
</tbody>
</table>

*Recommended mathematics elective
Recommended Gen Ed elective
For students majoring in ACC, BUS BU 121 will transfer as BLW 280
Does not meet SUNY Oswego upper division requirement
See advisor for specific course transfer information

Next...

Choose one of 8 majors in the School of Business at SUNY Oswego.

Check them out!