

OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

OPTION A: MANAGEMENT INFORMATION SYSTEMS

This major is for students interested in managing the information resources of an organization and is computer intensive.

Junior Year

CSC 120/CSC 212
MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
OPM 310 & OPM 410 (fa)

Senior Year

MGT 495: Mgt Policy & Sim
MGT 415: Dec Anlys
MGT 486: Mat Mgt
Upp. Div. ECO Elective
2 MIS Electives

OPTION B: MANAGEMENT SCIENCE/OPERATIONS

This major is for students interested in managing the information resources of an organization and is math intensive.

Junior Year

MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
MGT 310 & MGT 410
MS/O Elective

Senior Year

MGT 486: Mat Mgt
MGT 415: Dec Anlys
MGT 495: Mgt Policy & Sim
MS/O Elective
Upp. Div. ECO Elective

MARKETING

This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

Junior Year

MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
MAT 258: Intro to Stats B
MKT 370 & MKT 375
Upp. Div. ECO Elective

Senior Year

MKT 467: Adver & Promo
MGT 495: Mgt Policy & Sim
2 Upp. Div MKT Electives

RISK MANAGEMENT AND INSURANCE

Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

Junior Year

MAT 208: Math App for Bus Mgt
ECO 340: Money & Bank
FIN 325: Corp Fin
RMI 300: (fa) Intro Risk Mgt
RMI 310: (spr) Prop & Liability

Senior Year

RMI 400 (fa) & RMI 450 (spr)
MGT 495: Mgt Policy & Sim
RMI 320: (spr) Employee Ben
FIN 354 (fa) & FIN 454 OR 2 MKT
Track Electives

GRADUATION REQUIREMENTS

All students graduating from SUNY Oswego must have:

- ✓ A minimum GPA of 2.0 for graduation (in major & cumulative)
- ✓ A minimum of 122 hours for degree purposes
- ✓ 42 credits of upper division work (300-400 level) from Oswego
- ✓ Maximum transfer credits of **62** from community college
- ✓ At least ½ of major credits taken at Oswego
- ✓ Major and cognate courses completed with a C- or better

Numerous international opportunities and discipline-related internships are available and encouraged.

Contact the following offices at SUNY Oswego for specific transfer information:

Transfer Services Coordinator

Corie Kohlbach
183 Marano Campus Center
315-312-3638
corie.kohlbach@oswego.edu

Transfer Success Advisors

Rosemarie Puppato
315-312-4951
rpuppato@oswego.edu

Scott Cunningham

315-312-2058
scott.cunningham@oswego.edu

School of Business- B.A.S.A.C

230 Rich Hall
315-312- 2148
glynn.english@oswego.edu

Transfer Center

170 Marano Campus Center
<https://www.oswego.edu/transfer-services/transfer-center>

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

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SPRING 2017



◇ Business Administration A.S

PASSPORT TO OSWEGO School of Business:



- ◇ Accounting
- ◇ Business Administration
- ◇ Finance
- ◇ Human Resource Management
- ◇ Management Info. Systems
- ◇ Management Science/Operations
- ◇ Marketing
- ◇ Risk Management & Insurance

STEPS FOR EFFICIENT TRANSFER

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at HCCC.
4. **Enroll in BU 232 (Principles of Management)!!**
5. Make sure your remaining HCCC courses meet Oswego Course Equivalents. (Consult the course equivalency table in this passport)
6. **Complete SUNY Gen Ed Requirements at HCCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)**
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. **Complete your HCCC degree.**

Contact the following offices at Herkimer CCC for specific transfer information:

Transfer Services

RMCC 302
315-574-4029

Director of Advisement Center

Jaclyn Harrington
Advisement Center, RMCC 302
315-866-0300 x8383
harringjp@herkimer.edu

Advisement Specialist

Katherine Scanlon
Advisement Center, RMCC 302
315-866-0300 x8483
decourskl@herkimer.edu

Business, Health, Science & Technology

131 Johnson Hall
(315) 574- 4008

Business Faculty

Karen Evans
Office JH 137
315-866-0300 Ext. 8649
evanska@herkimer.edu

GENERAL EDUCATION INFORMATION

- ✓ Students who have **not** completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- ✓ Courses taken at a 2-year school will **not transfer as upper division credit at Oswego.**

Take these courses at Herkimer CCC:

Herkimer County Community College Course	Equivalent Course at SUNY Oswego
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FIRST YEAR: 31 hours

EN 111: English I- College Writing	(3 cr.)	ENG 102
EN 112: English II- Intro to Literature	(3 cr.)	ENG 204
MAT 127: Statistics I*	(3 cr.)	MAT 158
FS 100: First Year Student Seminar	(1 cr.)	Transfer Credit
IS 111: Keyboarding Essentials	(1 cr.)	Transfer Credit
BU 114: Accounting I	(3 cr.)	ACC 201
BU 115: Accounting II	(3 cr.)	ACC 202
Lab Science Elective	(4 cr.)	Transfer Credit
BU 141: Intro to Marketing	(3 cr.)	MKT 250
IS 115: Computer Applications I	(3 cr.)	CSC 102
Physical Ed Activity	(1 cr.)	Transfer Credit
BU 111: Bus Org & Management	(3 cr.)	Transfer Credit

SECOND YEAR: 31 hours

BU 112: Business Communications	(3 cr.)	COM 211
SS 185: Intro Macroeconomics	(3 cr.)	ECO 200
SS 186: Intro Microeconomics	(3 cr.)	ECO 101
BU 121: Business Law I	(3 cr.)	BLW 355◊ (280∞)
BU 122: Business Law II	(3 cr.)	Transfer Credit
BU 232: Principles of Management	(3 cr.)	MGT 261
American History Elective	(3 cr.)	Transfer Credit
Mathematics Elective	(3 cr.)	Transfer Credit
Liberal Arts Elective	(3 cr.)	Transfer Credit
Physical Ed Activity	(1 cr.)	Transfer Credit
Gen Ed Elective ^	(3 cr.)	Transfer Credit

*Recommended mathematics elective

^Recommended Gen Ed elective

∞For students majoring in ACC, BUS BU 121 will transfer as BLW 280

◊Does not meet SUNY Oswego upper division requirement

△See advisor for specific course transfer information

Next...

Choose one of 8 majors in the School of Business at SUNY Oswego.

Check them out!



The SUNY Oswego courses listed include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

Fall only course: (fa)

Spring only course: (spr)

ACCOUNTING

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

Junior Year

MAT 208: Math App for Bus Mgt
PHL 205: Intro Classic Ethics
FIN 325: Corp Fin
ECO 340: Money & Bank
ACC 301/ ACC 302/ACC 310

Senior Year

ACC 305: Acc Info Sys
BLW 381: Bus Law II
MGT 495: Mgt Policy & Sim
ACC 330: (fa) Fed Tax
ACC 430/ACC 440
2 ACC Electives

BUSINESS ADMINISTRATION

This major is a degree in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

Junior Year

MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
MGT 310: Opr Mgt
Upp. Div. ECO Elective

Senior Year

MGT 495: Mgt Policy & Sim
MGT 469: Cult Envirnl Intl Bus
HRM 385: Org Behav
2 Upp. Div. BUS Elect.

FINANCE

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

Junior Year

MAT 208: Math App for Bus Mgt
MAT 258: Intro to Stats B
ECO 340: Money & Bank
FIN 325: Corp Fin

Senior Year

FIN 340: (fa) Fin Statmt Anlys
FIN 354: (fa) Investments
FIN 426 (spr) & FIN 428 (spr)
MGT 495: Mgt Policy & Sim
3 FIN Electives

HUMAN RESOURCE MANAGEMENT

This major provides students with expertise in employment, recruiting, training and development of employees.

Junior Year

MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
ECO 350: Intro Labor Eco
HRM 385 & HRM 386

Senior Year

HRM 458 (spr) & HRM 459(spr)
HRM 462: Employment Law
HRM 463(fa) & HRM 464 (spr)
MGT 495: Mgt Policy & Sim