PASSPORT TO
OSWEGO
School of Business:

GRADUATION REQUIREMENTS
All students graduating from SUNY Oswego must have:
✓ A minimum GPA of 2.0 for graduation (in major & cumulative)
✓ A minimum of 122 hours for degree purposes
✓ 42 credits of upper division work (300-400 level) from Oswego
✓ Maximum transfer credits of 62 from community college
✓ At least ½ of major credits taken at Oswego
✓ Major and cognate courses completed with a C- or better

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.


MARKETING
This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses aspects towards planning, implementation and control of marketing programs.

Junior Year
COM 211: Com in Bus
MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
MKT 370 & MKT 375
Upp. Div. ECO Elective

Senior Year
MKT 467: Adver & Promo
MKT 495: Mgt Policy & Sim
2 Upp. Div MKT Electives

RISK MANAGEMENT AND INSURANCE
Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

Junior Year
COM 211: Com in Bus
MAT 208: Math App for Bus Mgt
ECO 340: Money & Bank
FIN 325: Corp Fin
RMI 300: (fa) Intro Risk Mgt
RMI 310 (spr) Prop & Liability

Senior Year
RMI 400 (fa) & RMI 450 (spr)
MGT 495: Mgt Policy & Sim
RMI 320: (spr) Employee Ben
FIN 354 (fa) & FIN 454 OR 2 MKT track Electives

OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

OPTION A: MANAGEMENT INFORMATION SYSTEMS
This major is for students interested in managing the information resources of an organization and is computer intensive.

Junior Year
CSC 120/CSC 212
COM 211: Com in Bus
MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
OPM 310 & OPM 410 (fa)
Upp. Div. ECO Elective

Senior Year
MGT 495: Mgt Policy & Sim
MGT 415: Dec Analys
MGT 486: Mat Mgt
2 MIS Electives

OPTION B: MANAGEMENT SCIENCE/OPERATIONS
This major is for students interested in managing the information resources of an organization and is math intensive.

Junior Year
COM 211: Com in Bus
MAT 208: Math App for Bus Mgt
FIN 325: Corp Fin
MGT 310 & MGT 410
MS/O Elective

Senior Year
MGT 486: Mat Mgt
MGT 415: Dec Analys
MGT 495: Mgt Policy & Sim
MS/O Elective
Upp. Div. ECO Elective

Transfer Services Coordinator
Corie Kohlbach
183 Marano Campus Center
315-312-3638
corie.kohlbach@oswego.edu

Transfer Success Advisors
Rosemarie Puppaporo
315-312-4951
rpuppaporo@oswego.edu
Scott Cunningham
315-312-2058
scott.cunningham@oswego.edu

Transfer Center
170 Marano Campus Center
https://www.oswego.edu/transfer-services/transfer-center

Finger Lakes
COMMUNITY COLLEGE

School of Business - B.A.S.A.C

State University of New York

MARKETING
This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses aspects towards planning, implementation and control of marketing programs.

Junior Year
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MKT 370 & MKT 375
Upp. Div. ECO Elective

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"The contents of this passport were developed under grant P116F140327 from the U.S. Department of Education. However, these contents do not necessarily represent the policy of the U.S. Department of Education, and you should not assume endorsement by the Federal Government."
**General Education Information**

- Students who have completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- Courses taken at a 2-year school will not transfer as upper division credit at Oswego.

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**Steps for Efficient Transfer**

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at FLCC.
4. Enroll in BUS 221 (Principles of Management!!)
5. Make sure your remaining FLCC courses meet Oswego Course Equivalencies. (Consult the course equivalency table in this passport)
6. Complete SUNY Gen Ed Requirements at FLCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. Complete your FLCC degree.

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**Community College Course**

<table>
<thead>
<tr>
<th>Finger Lakes</th>
<th>Equivalent Course at SUNY Oswego</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FIRST YEAR: 32 hours</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Subject</th>
<th>Course</th>
<th>Credits</th>
<th>Transfer Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENG 101: Composition I</td>
<td>(3 cr.)</td>
<td>ENG 102</td>
<td></td>
</tr>
<tr>
<td>ENG 102: Intro to Literature</td>
<td>(3 cr.)</td>
<td>ENG 204</td>
<td></td>
</tr>
<tr>
<td>BUS 120: Business Organization</td>
<td>(3 cr.)</td>
<td>Transfer Credit</td>
<td></td>
</tr>
<tr>
<td>MAT 200: Intermediate Stats</td>
<td>(3 cr.)</td>
<td>MAT 258</td>
<td></td>
</tr>
<tr>
<td>BUS 222: Marketing</td>
<td>(3 cr.)</td>
<td>MKT 250</td>
<td></td>
</tr>
<tr>
<td>SUNY GER Basic Comm. Course</td>
<td>(3 cr.)</td>
<td>Transfer Credit</td>
<td></td>
</tr>
<tr>
<td>CSC 100 OR CSC 115 OR CSC 105 ^</td>
<td>(3 cr.)</td>
<td>CSC 102</td>
<td></td>
</tr>
<tr>
<td>Natural Science Electives</td>
<td>(8 cr.)</td>
<td>Transfer Credit</td>
<td></td>
</tr>
<tr>
<td>Westem Civ Elective</td>
<td>(3 cr.)</td>
<td>Transfer Credit</td>
<td></td>
</tr>
</tbody>
</table>

**SECOND YEAR: 30 hours**

<table>
<thead>
<tr>
<th>Subject</th>
<th>Course</th>
<th>Credits</th>
<th>Transfer Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>American History Elective</td>
<td>(3 cr.)</td>
<td>Transfer Credit</td>
<td></td>
</tr>
<tr>
<td>ECO 210: Prin. of Macroeconomics</td>
<td>(3 cr.)</td>
<td>ECO 200</td>
<td></td>
</tr>
<tr>
<td>ECO 211: Prin. of Microeconomics</td>
<td>(3 cr.)</td>
<td>ECO 101</td>
<td></td>
</tr>
<tr>
<td>ACC 101: Prin. of Financial Accounting</td>
<td>(4 cr.)</td>
<td>ACC 201</td>
<td></td>
</tr>
<tr>
<td>ACC 102: Managerial Accounting</td>
<td>(4 cr.)</td>
<td>ACC 202</td>
<td></td>
</tr>
<tr>
<td>BUS 227: Business Law</td>
<td>(3 cr.)</td>
<td>BLW 355P (280*)</td>
<td></td>
</tr>
<tr>
<td>MAT 121: Statistics I (Gen Ed Elective)</td>
<td>(3 cr.)</td>
<td>MAT 158</td>
<td></td>
</tr>
<tr>
<td>Health/Physical Ed</td>
<td>(1 cr.)</td>
<td>Transfer Credit</td>
<td></td>
</tr>
<tr>
<td>Health/Physical Ed</td>
<td>(1 cr.)</td>
<td>No Credit</td>
<td></td>
</tr>
<tr>
<td>MAT 152: Pre-Calculus or higher</td>
<td>(3 cr.)</td>
<td>Transfer Credit</td>
<td></td>
</tr>
<tr>
<td>BUS Elective (BUS 221)</td>
<td>(3 cr.)</td>
<td>MGT 261</td>
<td></td>
</tr>
</tbody>
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**Recommended options for CSC elective**

For students majoring in ACC, BUS 227 will transfer as BLW 280
Does not meet SUNY Oswego upper division requirement
See advisor for specific course transfer information

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**Transfer Counseling**

- **Business Department Chair**
  - Cathryn Kent
  - C415
  - 585-785-1466
  - Cas.Kent@flcc.edu

- **Business Professor**
  - Edward Einhouse
  - C411
  - 585-785-1365
  - Edward.Einhouse@flcc.edu

- **Business Department**
  - C442
  - Email: morricfh@flcc.edu
  - Phone: 585-785-1354
  - Fax: 585-394.5005

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**GENERAL EDUCATION INFORMATION**

- Students who have completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- Courses taken at a 2-year school will not transfer as upper division credit at Oswego.

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**Accounting**

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

**Human Resource Management**

This major provides students with expertise in employment, recruiting, training and development of employees.

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**Business Administration**

- **Junior Year**
  - COM 211: Com in Bus
  - MAT 208: Math App for Bus Mgt
  - FIN 325: Corp Fin
  - MKT 310: Opr Mgt
  - ENG 102: Intro to Literature
  - BUS Elective
  - MAT Elective
  - ENG Elective

- **Senior Year**
  - ACC 302/ACC 303/ACC 310
  - BUS Elective
  - ENG Elective
  - MAT Elective

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**Human Resources**

- **Junior Year**
  - HRM 385: Org Behav
  - HRM 386: Training & Development

- **Senior Year**
  - HRM 463: Communication
  - HRM 464: Leadership
  - HRM 465: Conflict Resolution