OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

**OPTION A: MANAGEMENT INFORMATION SYSTEMS**
This major is for students interested in managing the information resources of an organization and is computer intensive.

**Junior Year**
- CSC 120/CSC 212
- FIN 325: Corp Fin
- COM 211: Com in Bus
- OPM 310 & OPM 410 (fa)
- Upp Div ECO Elective

**Senior Year**
- MGT 495: Mgt Policy & Sm
- MGT 7415: Dec Anlys
- MGT 495: Mgt Policy & Sm
- 2 MIS Electives

**OPTION B: MANAGEMENT SCIENCE/OPERATIONS**
This major is for students interested in managing the information resources of an organization and is math intensive.

**Junior Year**
- COM 211: Com in Bus
- FIN 325: Corp Fin
- MGT 310 & MGT 410
- MS/O Elective

**Senior Year**
- MGT 495: Mgt Policy & Sm
- MGT 415: Dec Anlys
- MGT 486: Mat Mgt
- 2 MIS Electives

MARKETING

This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

**Junior Year**
- COM 211: Com in Bus
- FIN 325: Corp Fin
- MGT 310 & MGT 375
- Upp. Div. ECO Elective

**Senior Year**
- MGT 495: Mgt Policy & Sm
- MGT 7415: Dec Anlys
- MGT 495: Mgt Policy & Sm
- MS/O Elective
- Upp. Div. ECO Elective

RISK MANAGEMENT AND INSURANCE

Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

**Junior Year**
- COM 211: Com in Bus
- ECO 340: Money & Bank
- FIN 325: Corp Fin
- RMI 300: (fa) Intro Risk Mgt
- RMI 310: (spr) Prop & Liability

**Senior Year**
- RMI 400: (fa) & RMI 450 (spr)
- MGT 495: Mgt Polcy & Sm
- MGT 320: (spr) Property Ben
- FIN 354: (fa) & FIN 454 OR 2 MKT Track Electives

GRADUATION REQUIREMENTS

All students graduating from SUNY Oswego must have:

- A minimum GPA of 2.0 for graduation (in major & cumulative)
- A minimum of 122 hours for degree purposes
- 42 credits of upper division work (300-400 level) from Oswego
- Maximum transfer credits of 62 from community college
- At least ½ of major credits taken at Oswego
- Major and cognate courses completed with a C- or better

*Contact the following offices at SUNY Oswego for specific transfer information:

- Transfer Services Coordinator
  - Corie Kohlbach
  - 183 Marano Campus Center
  - 315-312-3638
  - corie.kohlbach@oswego.edu

- Transfer Success Advisors
  - Rosemarie Puppapo
    - 315-312-4951
    - rpuppapo@oswego.edu
  - Scott Cunningham
    - 315-312-2058
    - scott.cunningham@oswego.edu

- School of Business - B.A.S.A.C
  - 230 Rich Hall
  - 315-312-2148
  - glynn.english@oswego.edu

- Transfer Center
  - 170 Marano Campus Center
  - https://www.oswego.edu/transfer-services/transfer-center

*Numerous international opportunities and discipline-related internships are available and encouraged.*

Transfer Center
170 Marano Campus Center
https://www.oswego.edu/transfer-services/transfer-center

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

"The contents of this passport were developed under grant P116F140327 from the U.S. Department of Education. However, those contents do not necessarily represent the policy of the U.S. Department of Education, and you should not assume endorsement by the Federal Government."
STEPS FOR EFFICIENT TRANSFER

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at Dutchess CC.
4. Enroll in BUS 104 (Principles of Management)!!
5. Make sure your remaining Dutchess CC courses meet Oswego Course Equivalents. (Consult the course equivalency table in this passport)
6. Complete SUNY Gen Ed Requirements at Dutchess CC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. Complete your Dutchess CC degree.

GENERAL EDUCATION INFORMATION

✓ Students who have not completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
✓ Courses taken at a 2-year school will not transfer as upper division credit at Oswego.

Take BUS 104 (Business Organization & Management) at Dutchess CC! Many upper level Oswego Business courses require it. (Equivalent course at SUNY Oswego is MGT 261).

If you don’t take BUS 104, you may not finish in 4 semesters after you transfer!

Take these courses at Dutchess CC:

<table>
<thead>
<tr>
<th>Dutchess Community College Course</th>
<th>Equivalent Course at SUNY Oswego</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENG 101: Composition I</td>
<td>ENG 102</td>
</tr>
<tr>
<td>CIS 111: Computer Sys &amp; App</td>
<td>CSC 102</td>
</tr>
<tr>
<td>MAT 118: Elementary Statistics</td>
<td>MAT 159</td>
</tr>
<tr>
<td>ACC 104: Financial Accounting</td>
<td>ACC 201</td>
</tr>
<tr>
<td>BUS 104: Bus. Org &amp; MGT</td>
<td>MGT 261</td>
</tr>
<tr>
<td>ENG 102: Composition II</td>
<td>ENG 204</td>
</tr>
<tr>
<td>American History Elective</td>
<td>Transfer Credit</td>
</tr>
<tr>
<td>ACC 204: Managerial Accounting</td>
<td>ACC 202</td>
</tr>
<tr>
<td>MAT 125 or MAT 221</td>
<td>MAT 208</td>
</tr>
<tr>
<td>BUS 107: Principles of Marketing</td>
<td>MGT 250</td>
</tr>
</tbody>
</table>

FIRST YEAR: 33 hours

SECOND YEAR: 29 hours

If you don’t take BUS 104, you may not finish in 4 semesters after you transfer!

The SUNY Oswego course lists include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

Fall only course: (fa) Spring only course: (spr)

ACCOUNTING

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

Junior Year
- PHL 205: Intro Classic Ethics
- FIN 325: Corp Fin
- BLW 280: Bus Law I
- COM 211: Com in Bus
- ECO 340: Money & Bank
- ACC 301/302/310

Senior Year
- ACC 305: Acc Info Sys
- BLW 381: Bus Law II
- MGT 495: Mgt Policy & Sm
- ACC 330: (fa) Fed Tax
- ACC 430/440
- 2 ACC Electives

BUSINESS ADMINISTRATION

This major is a degree in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

Junior Year
- FIN 325: Corp Fin
- COM 211: Com in Bus
- HRM 385: Org Behav
- MGT 310: Opr Mgt
- 2 Upp. Div. ECO Elective

Senior Year
- MGT 486: Mgt Policy & Sm
- MGT 469: Cmtrn in a Bus

FINANCE

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

Junior Year
- MAT 258: Intro Stats B
- COM 211: Com in Bus
- ECO 340: Money & Bank
- FIN 325: Corp Fin
- MGT 495: Mgt Policy & Sm
- 3 FIN Electives

Senior Year
- FIN 340 (fa)
- FIN 354 (fa)
- FIN 426 (spr) & FIN 428 (spr)
- MGT 495: Mgt Policy & Sm

HUMAN RESOURCE MANAGEMENT

This major provides students with expertise in employment, recruiting, training and development of employees.

Junior Year
- FIN 325: Corp Fin
- COM 211: Com in Bus
- ECO 350: Intro Labor Eco
- HRM 385 & HRM 386

Senior Year
- HRM 458 (spr) & HRM 459 (spr)
- HRM 462: Employment Law
- MGT 495: Mgt policy & Sm
- HRM 463(a) & HRM 464 (spr)

Contact the following offices at Dutchess CC for specific transfer information:

Coordinator of Transfer Services
Roza Makhmudova
(no number provided)
roza.makhmudova@sunydutchess.edu

Head of Business Department
Michael Araujo
(845) 431-8381
michael.araujo@sunydutchess.edu

PRINT OUT CURRENT DEGREE PLAN.

Choose one of 8 majors in the School of Business at SUNY Oswego. Check them out!