

## OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

### OPTION A: MANAGEMENT INFORMATION SYSTEMS

This major is for students interested in managing the information resources of an organization and is computer intensive.

#### Junior Year

CSC 120/CSC 212  
FIN 325: Corp Fin  
COM 211: Com in Bus  
OPM 310 & OPM 410 (fa)  
Upp Div ECO Elective

#### Senior Year

MGT 495: Mgt Policy & Sim  
MGT 415: Dec Anlys  
MGT 486: Mat Mgt  
2 MIS Electives

### OPTION B: MANAGEMENT SCIENCE/OPERATIONS

This major is for students interested in managing the information resources of an organization and is math intensive.

#### Junior Year

COM 211: Com in Bus  
FIN 325: Corp Fin  
MGT 310 & MGT 410  
MS/O Elective

#### Senior Year

MGT 486: Mat Mgt  
MGT 415: Dec Anlys  
MGT 495: Mgt Policy & Sim  
MS/O Elective  
Upp. Div. ECO Elective

## MARKETING

This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

#### Junior Year

COM 211: Com in Bus  
FIN 325: Corp Fin  
MAT 258: Intro Stats B  
MKT 370 & MKT 375  
Upp. Div. ECO Elective

#### Senior Year

MKT 467: Adver & Promo  
MGT 495: Mgt Policy & Sim  
2 Upp. Div MKT Electives

## RISK MANAGEMENT AND INSURANCE

Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

#### Junior Year

COM 211: Com in Bus  
ECO 340: Money & Bank  
FIN 325: Corp Fin  
RMI 300: (fa) Intro Risk Mgt  
RMI 310: (spr) Prop & Liability

#### Senior Year

RMI 400 (fa) & RMI 450 (spr)  
MGT 495: Mgt Policy & Sim  
RMI 320: (spr) Employee Ben  
FIN 354 (fa) & FIN 454 OR 2 MKT  
Track Electives

## GRADUATION REQUIREMENTS

All students graduating from SUNY Oswego must have:

- ✓ A minimum GPA of 2.0 for graduation (in major & cumulative)
- ✓ A minimum of 122 hours for degree purposes
- ✓ 42 credits of upper division work (300-400 level) from Oswego
- ✓ Maximum transfer credits of **62** from community college
- ✓ At least ½ of major credits taken at Oswego
- ✓ Major and cognate courses completed with a C- or better

\*Numerous international opportunities and discipline-related internships are available and encouraged.\*

**Contact the following offices at SUNY Oswego for specific transfer information:**

#### Transfer Services Coordinator

Corie Kohlbach  
183 Marano Campus Center  
315-312-3638  
corie.kohlbach@oswego.edu

#### Transfer Success Advisors

Rosemarie Pupparo  
315-312-4951  
rpupparo@oswego.edu

#### Scott Cunningham

315-312-2058  
scott.cunningham@oswego.edu

#### School of Business- B.A.S.A.C

230 Rich Hall  
315-312- 2148  
glynn.english@oswego.edu

#### Transfer Center

170 Marano Campus Center  
<https://www.oswego.edu/transfer-services/transfer-center>

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

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FALL 2016



State University of New York

◇ Business Administration A.S

# PASSPORT TO OSWEGO School of Business:



- ◇ Accounting
- ◇ Business Administration
- ◇ Finance
- ◇ Human Resource Management
- ◇ Management Info. Systems
- ◇ Management Science/Operations
- ◇ Marketing
- ◇ Risk Management & Insurance

**STEPS FOR EFFICIENT TRANSFER**

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at CCC.
4. **Enroll in BUS 2041 (Principles of Management)!!**
5. Make sure your remaining CCC courses meet Oswego Course Equivalents. (Consult the course equivalency table in this passport)
6. **Complete SUNY Gen Ed Requirements at CCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)**
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. **Complete your CCC degree.**

Contact the following offices at Corning CC for specific transfer information:

**Director of Advising, Career & Transfer**

Jackie VanBrunt  
M234  
607-962-9425 Exten. 9425  
vanbrunt@corning-cc.edu

**Business Department Chair**

Barbara Squires  
C-201-S Classroom Building  
607-962-9575  
squires@corning-cc.edu

**Business Professor**

Robert Kephart II  
C201 F Classroom  
607-962-9304  
kephart@corning-cc.edu

**GENERAL EDUCATION INFORMATION**

- ✓ Students who have **not** completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- ✓ Courses taken at a 2-year school will **not transfer as upper division credit at Oswego.**

**Take MGMT 2041 (Principles of Management) at Corning CC!** Many upper level Oswego Business courses **require** it (Equivalent course at SUNY Oswego is MGT 261).

If you don't take MGMT 2041, you may not finish in 4 semesters after you transfer!

**Take these courses at Corning CC:**

Corning Community College Course	Equivalent Course at SUNY Oswego
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**FIRST YEAR: 32 hours**

ENGL 1010: College Composition I	(3 cr.)	ENG 102
ENGL 1020: College Composition II	(3 cr.)	ENG 204
MATH 1225: College Math II	(3 cr.)	MAT 104
MATH 1510 <b>OR</b> 1610	(3 cr.)	MAT 208
BUSN 1231: Business Law I	(3 cr.)	BLW 355◊ (280∞)
MKTG 2050: Principles of Marketing*	(3 cr.)	MKT 250
Lab Science Elective	(3 cr.)	Transfer Credit
BUSN 1040: Principles of Business	(3 cr.)	Transfer Credit
CSIT 1390: Computer Lit & Applications*	(4 cr.)	CSC 102
MGMT 2041: Principles of Management*	(3 cr.)	MGT 261
Wellness (Activity Component)	(1hr)	Transfer Credit

**SECOND YEAR: 31 hours**

**Liberal Arts	(6 cr.)	Transfer Credit
ECON 2001: Macroeconomics	(3 cr.)	ECO 200
ECON 2002: Microeconomics	(3 cr.)	ECO 101
ACCT 1030: Financial Accounting	(4 cr.)	ACC 201
ACCT 1040: Managerial Accounting	(4 cr.)	ACC 202
BUSN 2053: Statistics	(4 cr.)	MAT 158
Lab Science Elective	(3 cr.)	Transfer Credit
SPCH 1080: Public Speaking	(3 cr.)	Transfer Credit
Wellness (Awareness Component)	(1 cr)	No Credit

∞For students majoring in ACC, BUSN 1231 will transfer as BLW 280

◊Does not meet SUNY Oswego upper division requirement

\*Recommended program electives

Recommended to take Gen Ed courses

△See advisor for specific course transfer information

**Next...**

Choose one of 8 majors in the School of Business at SUNY Oswego.

**Check them out!**



The SUNY Oswego courses listed include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

Fall only course: (fa)

Spring only course: (spr)

**ACCOUNTING**

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

**Junior Year**

PHL 205: Intro Classic Ethics  
FIN 325: Corp Fin  
BLW 280: Bus Law I  
COM 211: Com in Bus  
ECO 340: Money & Bank  
ACC 301/ ACC 302/ACC 310

**Senior Year**

ACC 305: Acc Info Sys  
BLW 381: Bus Law II  
MGT 495: Mgt Policy & Sim  
ACC 330: (fa) Fed Tax  
ACC 430/ACC 440  
2 ACC Electives

**BUSINESS ADMINISTRATION**

This major is a degree in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

**Junior Year**

FIN 325: Corp Fin  
COM 211: Com in Bus  
HRM 385: Org Behav  
MGT 310: Opr Mgt  
Upp. Div. ECO Elective

**Senior Year**

MGT 495: Mgt Policy & Sim  
MGT 469: Cult Envrn Intl Bus  
2 Upp. Div. BUS Elect.

**FINANCE**

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

**Junior Year**

MAT 258: Intro Stats B  
COM 211: Com in Bus  
ECO 340: Money & Bank  
FIN 325: Corp Fin

**Senior Year**

FIN 340 (fa)  
FIN 354 (fa)  
FIN 426 (spr) & FIN 428 (spr)  
MGT 495: Mgt Policy & Sim  
3 FIN Electives

**HUMAN RESOURCE MANAGEMENT**

This major provides students with expertise in employment, recruiting, training and development of employees.

**Junior Year**

FIN 325: Corp Fin  
COM 211: Com in Bus  
ECO 350: Intro Labor Eco  
HRM 385 & HRM 386

**Senior Year**

HRM 458 (spr) & HRM 459 (spr)  
HRM 462: Employment Law  
MGT 495: Mgt policy & Sim  
HRM 463(fa) & HRM 464 (spr)