

## OPERATIONS MANAGEMENT & INFORMATION SYSTEMS

### OPTION A: MANAGEMENT INFORMATION SYSTEMS

This major is for students interested in managing the information resources of an organization and is computer intensive.

#### Junior Year

CSC 120/CSC 212  
MAT 208: Math App for Bus Mgt  
BLW 355: Legal & Reg Evrn Bus  
FIN 325: Corp Fin  
OPM 310 & OPM 410 (fa)  
Upp Div ECO Elective

#### Senior Year

MGT 495: Mgt Policy & Sim  
MGT 415: Dec Anlys  
MGT 486: Mat Mgt  
2 MIS Electives

### OPTION B: MANAGEMENT SCIENCE/OPERATIONS

This major is for students interested in managing the information resources of an organization and is math intensive.

#### Junior Year

MAT 208: Math App for Bus Mgt  
FIN 325: Corp Fin  
BLW 355: Legal & Reg Evrn Bus  
MGT 310 & MGT 410  
MS/O Elective

#### Senior Year

MGT 486: Mat Mgt  
MGT 415: Dec Anlys  
MGT 495: Mgt Policy & Sim  
MS/O Elective  
Upp. Div. ECO Elective

## MARKETING

This major introduces students to the concepts and tools employed by marketing management professionals. The area encompasses activities towards planning, implementation and control of marketing programs.

#### Junior Year

MAT 208: Math App for Bus Mgt  
FIN 325: Corp Fin  
MAT 258: Intro Stats B  
BLW 355: Legal & Reg Evrn Bus  
MKT 370 & MKT 375  
Upp. Div. ECO Elective

#### Senior Year

MKT 467: Adver & Promo  
MGT 495: Mgt Policy & Sim  
2 Upp. Div MKT Electives

## RISK MANAGEMENT AND INSURANCE

Students in this major will take specialized courses in risk management, lines of insurance, and employee benefits while gaining core strengths in such business areas as accounting, finance, marketing, and management.

#### Junior Year

MAT 208: Math App for Bus Mgt  
ECO 340: Money & Bank  
FIN 325: Corp Fin  
BLW 355: Legal & Reg Evrn Bus  
RMI 300: (fa) Intro Risk Mgt  
RMI 310: (spr) Prop & Liability

#### Senior Year

RMI 400 (fa) & RMI 450 (spr)  
MGT 495: Mgt Policy & Sim  
RMI 320: (spr) Employee Ben  
FIN 354 (fa) & FIN 454 OR 2 MKT  
Track Electives

## GRADUATION REQUIREMENTS

All students graduating from SUNY Oswego must have:

- ✓ A minimum GPA of 2.0 for graduation (in major & cumulative)
- ✓ A minimum of 122 hours for degree purposes
- ✓ 42 credits of upper division work (300-400 level) from Oswego
- ✓ Maximum transfer credits of **62** from community college
- ✓ At least ½ of major credits taken at Oswego
- ✓ Major and cognate courses completed with a C- or better

\*Numerous international opportunities and discipline-related internships are available and encouraged.\*

Contact the following offices at SUNY Oswego for specific transfer information:

#### Transfer Services Coordinator

Corie Kohlbach  
183 Marano Campus Center  
315-312-3638  
corie.kohlbach@oswego.edu

#### Transfer Success Advisors

Rosemarie Puppato  
315-312-4951  
rpuppato@oswego.edu

Scott Cunningham

315-312-2058  
scott.cunningham@oswego.edu

#### School of Business- B.A.S.A.C

230 Rich Hall  
315-312- 2148  
glynn.english@oswego.edu

#### Transfer Center

170 Marano Campus Center  
<https://www.oswego.edu/transfer-services/transfer-center>

Information in this passport may change without notice. Students must complete all current SUNY Oswego program requirements in order to graduate.

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SPRING 2017



◇ Business Administration A.S

# PASSPORT TO OSWEGO School of Business:



- ◇ Accounting
- ◇ Business Administration
- ◇ Finance
- ◇ Human Resource Management
- ◇ Management Info. Systems
- ◇ Management Science/Operations
- ◇ Marketing
- ◇ Risk Management & Insurance

## STEPS FOR EFFICIENT TRANSFER

1. Print out current degree plan.
2. Check off the courses you have completed.
3. Schedule a meeting with an advisor at CCC.
4. **Enroll in BUS 200 (Principles of Management)!!**
5. Make sure your remaining CCC courses meet Oswego Course Equivalents. (Consult the course equivalency table in this passport)
6. **Complete SUNY Gen Ed Requirements at CCC to be exempt Gen Ed at Oswego! (See below for more information, or speak with an advisor)**
7. Apply to SUNY Oswego as you near the completion of your CC degree, and speak with a Transfer Success Advisor.
8. **Complete your CCC degree.**

Contact the following offices at CCC for specific transfer information:

### Student Development Transfer Counselor

Eric Zizza  
315-255-1743 ext. 2230  
zizza@cayuga-cc.edu

### Business Professor

Elizabeth McCormick  
Fulton Campus  
315- 592-4143 Ex 3033  
mccormick@cayuga-cc.edu

### Business Professor

Dawn Matijas-Czolowski  
Auburn Campus  
315-255-1743 Ex 2317  
matijas@cayuga-cc.edu

## GENERAL EDUCATION INFORMATION

- ✓ Students who have **not** completed the SUNY General Education requirements must complete a General Education program at SUNY Oswego.
- ✓ Courses taken at a 2-year school will **not transfer as upper division credit at Oswego.**

## Take BUS 200 (Principles of Management) at CCC!

All upper level Oswego Business courses **require** it (Equivalent course at SUNY Oswego is MGT 261).

If you don't take BUS 200, you may not finish in 4 semesters after you transfer!

### Take these courses at CCC:

Cayuga Community College Courses		Equivalent Course at SUNY Oswego
<b>FIRST YEAR: 32 hours</b>		
ENGL 101: Freshman English I	(3 cr.)	ENG 102
ENGL 102: Freshman English II	(3 cr.)	ENG 204
BUS 101: Princ. of Accounting I	(4 cr.)	ACC 201
BUS 102: Princ. of Accounting II	(4 cr.)	ACC 202
BUS 103: Principles of Business	(3 cr.)	Transfer Credit
BUS 225: Microcomputer Applications	(3 cr.)	CSC 102
Math Elective*	(6-7 cr.)	Transfer Credit
Science Gen Ed	(4 cr.)	Transfer Credit
Physical Ed	(2 cr.)	Transfer Credit
<b>SECOND YEAR: 33 hours</b>		
ECON 201: Intro to Economics I	(3 cr.)	ECO 200
ECON 202: Intro to Economics II	(3 cr.)	ECO 101
ENGL 221: Speech: Public Address	(3 cr.)	Transfer Credit
BUS 204: Marketing	(3 cr.)	MKT 250
BUS 205: Business Law I	(3 cr.)	BLW 355♦ (280∞)
History Elective	(3 cr.)	No Credit
<b>Free Elective (BUS 150)**</b>	<b>(3 cr.)</b>	<b>(COM 211)</b>
[BUS 220: Business Statistics]	(3 cr.)	MAT 158
[Humanities Gen Ed]	(3 cr.)	Transfer Credit
<b>OTWA Elective</b>	<b>(3 cr.)</b>	<b>Transfer credit</b>
[Math/Science Gen Ed]	(3 cr.)	Transfer Credit
<b>MATH 214: Statistics</b>	<b>(3 cr.)</b>	<b>MAT 158</b>
[Behave. /Social Science]	(3 cr.)	Transfer Credit
<b>BUS 200 Principles of MGT</b>	<b>(3 cr.)</b>	<b>MGT 261</b>
[Health Elective]	(1 cr)	No Credit

♦Does not meet SUNY Oswego upper division requirement

∞For students majoring in ACC, BUS 205 will transfer as BLW 280

△See advisor for specific course transfer information

\*MATH 104 or 106 (pre-calculus is required. MATH 108 (calculus) is recommended

\*\* Recommended for transfer to SUNY Oswego

[NOT applicable for students starting their CCC degree **FALL 2016, or after**]

**Text in bold is applicable only for students starting their CCC degree FALL 2016, and after**

The SUNY Oswego courses listed include major and cognate coursework only. Other electives are required; business or other electives should be selected with advisor approval.

Fall only course: (fa)

Spring only course: (spr)

## ACCOUNTING

This major provides students with the financial information needed for recording business transactions and analyzing the financial effects. The program is registered with the New York State Education Department and qualifies students to sit for the CPA examination.

### Junior Year

MAT 208: Math App for Bus Mgt  
PHL 205: Intro Classic Ethics  
FIN 325: Corp Fin  
ECO 340: Money & Bank  
ACC 301/ ACC 302/ACC 310

### Senior Year

ACC 305: Acc Info Sys  
BLW 381: Bus Law II  
MGT 495: Mgt Policy & Sim  
ACC 330: (fa) Fed Tax  
ACC 430/ACC 440  
2 ACC Electives

## BUSINESS ADMINISTRATION

This major is a degree in general management. The student is provided with a broad understanding of the many facets of the modern business organization.

### Junior Year

MAT 208: Math App for Bus Mgt  
FIN 325: Corp Fin  
HRM 385: Org Behav  
MGT 310: Opr Mgt  
BLW 355: Legal & Reg Evrn Bus  
Upp. Div. ECO Elective

### Senior Year

MGT 495: Mgt Policy & Sim  
MGT 469: Cult Envrn Intl Bus  
2 Upp. Div. BUS Elect.

## FINANCE

This major prepares students for positions in financial institutions such as banking and mutual funds. Other areas include manufacturing, retail and nonprofit organizations.

### Junior Year

MAT 208: Math App for Bus Mgt  
MAT 258: Intro Stats B  
ECO 340: Money & Bank  
FIN 325: Corp Fin  
BLW 355: Legal & Reg Evrn Bus

### Senior Year

FIN 340: (fa) Fin Statemt Anlys  
FIN 354: (fa) Investments  
FIN 426 (spr) & FIN 428 (spr)  
MGT 495: Mgt Policy & Sim  
3 FIN Electives

## HUMAN RESOURCE MANAGEMENT

This major provides students with expertise in employment, recruiting, training and development of employees.

### Junior Year

MAT 208: Math App for Bus Mgt  
FIN 325: Corp Fin  
ECO 350: Intro Labor Eco  
BLW 355: Legal & Reg Evrn Bus  
HRM 385 & HRM 386

### Senior Year

HRM 458 (spr) & HRM 459 (spr)  
HRM 462: Employment Law  
HRM 463(fa) & HRM 464 (spr)  
MGT 495: Mgt Policy & Sim